

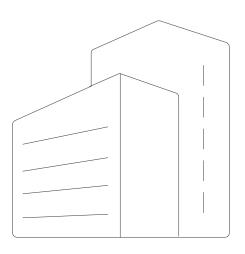
CEO COMMENT

BUSINESS MODEL

OUR APPROACH

OUR CUSTOMERS

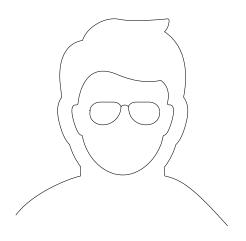
AWARDS



TOP 25

TOP 25 ONE OF NORWAY'S 25 MOST INNOVATIVE COMPANIES ACROSS INDUSTRIES

(Innovasjonsmagasinet)



TOP EXECUTIVE

ITERA'S CEO ARNE MJØS VOTED TOP IT EXECUTIVE OF THE YEAR



GSA GLOBAL AWARDS 2016

Finalist in the European Service Provider of the Year category

THE EUROPEAN SOFTWARE **TESTING AWARDS 2016**

Finalist in the Best Agile Project, and Best Overall Testing Project - Finance

SSON EXCELLENCE AWARDS 2016

Finalist in Excellence in Transformation category



CEO COMMENT

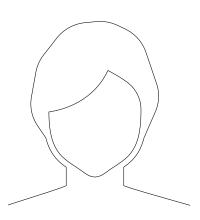
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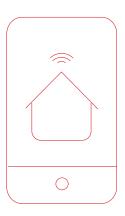
OUR CUSTOMERS

BOARD OF DIRECTORS FINANCIAL REVIEW

FACTS

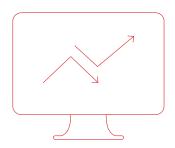


WITH COLLEAGUES FROM 20 NATIONALITIES, **OUR DIVERSITY IS UNIQUE**



1989

28 YEARS OF DIGITAL EXPERIENCE



13 683

HOURS SPENT ON TRAINING TO SECURE WORLD-CLASS COMPETENCE



PRESENT IN 5 COUNTRIES: NORWAY, SWEDEN, DENMARK, **UKRAINE AND SLOVAKIA**



CEO COMMENT

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IN BRIEF

Itera executed well against its strategy in 2016, resulting in targeted customer development, increased employee satisfaction and strong financial results, with a shareholder return of 61 percent.

- Itera distinguished itself among Europe's IT consulting companies by being nominated as a finalist in two categories of the European Software Testing Awards 2016.
- → Itera's 30 largest customers accounted for 75% of its total revenue, up from 70% in 2015.
- → Itera entered into its first agreement with a customer in Iceland, Islandsbanki. The agreement is for Testing as a Service (TaaS) and will be delivered using nearshoring.
- → Itera delivered a total annual return to shareholders (including dividends) of 61% in 2016, which compares with 12% for the Oslo Stock Exchange Benchmark index (OSEBX).

WHAT THIS MEANS FOR



Itera continued the strong trend from the end of 2015 and achieved good growth and profitability improvements, with Itera growing by 5% in the first quarter. Key delivery agreements were signed with customers such as Nets, Handelsbanken, Aon Norway, KS, the Norwegian Defence Estates Agency, Norsk Tipping, Lovisenberg Diakonale Hospital, Norconsult, Animalia, Santander and yA Bank.

Q3

Itera was recognized as one of the 25 most innovative organizations in Norway across all sectors by Innovation Forum Norway.

Itera entered into a large contract with Gemalto in connection with the development of a new national ID card featuring eID based on biometric technology and a new generation of Norwegian passports.

02

Itera moved its head office in Oslo to new, contemporary premises in Nydalen that have been completely adapted to Itera's specifications and requirements to facilitate interdisciplinary collaboration. The expected benefits include increased employee satisfaction, a stronger corporate culture and greater efficiency.

An ordinary dividend of NOK 0.15 per share was paid to the shareholders on the basis of the Group's 2015 results.

Q4

Itera achieved revenue growth of 10% in the fourth quarter relative to the same period in 2015. An additional dividend of NOK 0.15 per share was paid.

The proportion of Itera's capacity located nearshore (nearshore ratio) was 37%, an increase of 1 percentage point from the previous quarter. Cash flow from operational activities was NOK 36.9 million.



CEO COMMENT

BUSINESS MODEL

KEY FIGURES

OPERATING REVENUES (MNOK)

GROWTH 10 TOP CUSTOMERS

NEARSHORE RATIO

SHAREHOLDER RETURN



52% BANKING & INSURANCE

RETAIL & CONSUMER PRODUCTS

4%

PUBLIC, HEALTHCARE, ORG.

ENERGY AND MARINE

9% PROFESSIONAL SERVICES 11% OTHER



CEO COMMENT

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BOARD OF DIRECTORS

FINANCIAL REVIEW

KEY FIGURES

EBITDA 55582 3992 EBIT 35797 2014 Profit before tax 32793 1965 Profit for the year 25309 1306 Financial position Total fixed assets 45715 4780 Total bank deposits 71092 68335 Total current assets 163382 16731 Total assets 209098 21511 Shareholders' equity 54315 5440 Total liabilities 154782 16071 Equity ratio 2 106 1.00 Share information Number of shares 82186624 8218662 Average number of outstanding shares 81640174 8218662 Equity per share 3 0.67 0.66 EBITDA per share 4 0.68 0.44 Earnings per share 5 0.31 0.10 Dividend per share 6 0.27 0.11 Employees Number of employees at year-end 395 400		Definitions	2016	2015
BITDA 55582 3992 BBIT 35797 2014 Profit before tax 32793 1965 Profit for the year 25309 1306 Financial position Total fixed assets 45715 4780 Total bank deposits 71092 6835 Total current assets 163382 16731 Total assets 209098 21511 Shareholders' equity 54315 5440 Total liabilities 154782 16071 Equity ratio 2 1.06 1.0 Share information Number of shares 82186624 8218662 Average number of outstanding shares 81640174 8218662 Equity per share 3 0.67 0.6 EBITDA per share 4 0.68 0.4 Earnings per share 5 0.3 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end 395	Profit and loss			
BBIT 35797 2014 Profit before tax 32793 1965 Profit for the year 25309 1306 Financial position Total fixed assets 45715 4780 Total bank deposits 71092 6835 Total current assets 163382 16731 Total assets 209098 21511 Shareholders' equity 54315 5440 Total liabilities 154782 16071 Equity ratio 1 26% 259 Current ratio 2 1.06 1.0 Share information Number of shares 82186624 8218662 Average number of outstanding shares 81640174 8218662 Equity per share 3 0.67 0.6 EBITOA per share 4 0.68 0.4 Earnings per share 5 0.31 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end	Operating revenue		424787	435 393
Profit before tax 32793 1965 Profit for the year 25309 1306 Financial position Total fixed assets 45715 4780 Total bank deposits 71092 6835 Total current assets 163382 16738 Total assets 209098 21518 Shareholders' equity 54315 5440 Total liabilities 154782 16071 Equity ratio 1 26% 259 Current ratio 2 1.06 1.0 Share information Number of shares 82186624 8218662 Average number of outstanding shares 81640174 8218662 Equity per share 3 0.67 0.6 EBITDA per share 4 0.68 0.4 Earnings per share 5 0.31 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end 395 400	EBITDA		55 582	39 924
Financial position 25 309 13 06 Financial position 45 715 47 80 Total fixed assets 45 715 47 80 Total bank deposits 71 092 68 35 Total current assets 163 382 167 31 Total assets 20 90 98 215 11 Shareholders' equity 54 315 54 40 Total liabilities 154 782 160 71 Equity ratio 1 26 % 25 9 Current ratio 2 1.06 1.0 Share information Number of shares 82 186 624 82 186 62 82 186 62 Average number of outstanding shares 81 640 174 82 186 62 Equity per share 3 0.67 0.6 EBITDA per share 4 0.68 0.4 Earnings per share 5 0.31 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end 395 400	EBIT		35 797	20 145
Financial position Total fixed assets 45 715 47 80 Total bank deposits 71 092 68 35 Total current assets 163 382 167 38 Total assets 209 098 215 18 Shareholders' equity 54 315 54 40 Total liabilities 154 782 160 71 Equity ratio 1 26 % 25 % Current ratio 2 1.06 1.0 Share information Number of shares 82 186 624 82 186 62 Average number of outstanding shares 81 64 0174 82 186 62 Equity per share 3 0.67 0.6 EBITDA per share 4 0.68 0.4 Earnings per share 5 0.31 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end 395 40	Profit before tax		32793	19 654
Total fixed assets 45715 4780 Total bank deposits 71092 6835 Total current assets 163382 16731 Total assets 209098 21511 Shareholders' equity 54315 5440 Total liabilities 154782 16071 Equity ratio 1 26% 259 Current ratio 2 1.06 1.0 Share information Number of shares 82186624 8218662 Average number of outstanding shares 81640174 8218662 Equity per share 3 0.67 0.6 EBITDA per share 4 0.68 0.4 Earnings per share 5 0.31 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end 395 40	Profit for the year		25 309	13 064
Total bank deposits 71 092 68 35 Total current assets 163 382 167 38 Total assets 209 098 215 18 Shareholders' equity 54 315 54 40 Total liabilities 154 782 160 71 Equity ratio 1 26% 25 9 Current ratio 2 1.06 1.0 Share information Number of shares 82 186 624 82 186 62 Average number of outstanding shares 81 640 174 82 186 62 Equity per share 3 0.67 0.6 EBITDA per share 4 0.68 0.4 Earnings per share 5 0.31 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end 395 40	Financial position			
Total current assets 163 382 167 382 Total assets 209 098 215 183 Shareholders' equity 54 315 54 400 Total liabilities 154 782 160 71 Equity ratio 1 26% 25 9 Current ratio 2 1.06 1.0 Share information Number of shares 82 186 624 82 186 62 Average number of outstanding shares 81 640 174 82 186 62 Equity per share 3 0.67 0.6 EBITDA per share 4 0.68 0.4 Earnings per share 5 0.31 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end 395 400	Total fixed assets		45 715	47 800
Total assets 209098 21518 Shareholders' equity 54 315 54 40 Total liabilities 154 782 160 71 Equity ratio 1 26% 25 9 Current ratio 2 1.06 1.0 Share information Number of shares 82 186 624 82 186 62 Average number of outstanding shares 81 640 174 82 186 62 Equity per share 3 0.67 0.6 EBITDA per share 4 0.68 0.4 Earnings per share 5 0.31 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end 395 400	Total bank deposits		71 092	68 351
Shareholders' equity 54 315 54 40 Total liabilities 154 782 160 71 Equity ratio 1 26 % 25 9 Current ratio 2 1.06 1.0 Share information Number of shares 82 186 624 82 186 62 Average number of outstanding shares 81 640 174 82 186 62 Equity per share 3 0.67 0.6 EBITDA per share 4 0.68 0.4 Earnings per share 5 0.31 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end 395 400	Total current assets		163 382	167 318
Total liabilities 154782 16071 Equity ratio 1 26% 25% Current ratio 2 1.06 1.00 Share information Number of shares 82 186 624 82 186 624 Average number of outstanding shares 81 640 174 82 186 62 Equity per share 3 0.67 0.6 EBITDA per share 4 0.68 0.4 Earnings per share 5 0.31 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end 395 406	Total assets		209 098	215 118
Equity ratio 1 26% 259 Current ratio 2 1.06 1.0 Share information Number of shares 82186624 82186624 Average number of outstanding shares 81640174 8218662 Equity per share 3 0.67 0.6 EBITDA per share 4 0.68 0.4 Earnings per share 5 0.31 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end 395 406	Shareholders' equity		54 315	54 401
Current ratio 2 1.06 1.0 Share information Number of shares 82186624 8218662 Average number of outstanding shares 81640174 8218662 Equity per share 3 0.67 0.6 EBITDA per share 4 0.68 0.4 Earnings per share 5 0.31 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end 395 406	Total liabilities		154782	160 717
Share information Number of shares 82 186 624 82 186 624 Average number of outstanding shares 81 640 174 82 186 62 Equity per share 3 0.67 0.6 EBITDA per share 4 0.68 0.4 Earnings per share 5 0.31 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end 395 400	Equity ratio	1	26%	25 %
Number of shares 82186624 82186624 Average number of outstanding shares 81640174 8218662 Equity per share 3 0.67 0.6 EBITDA per share 4 0.68 0.4 Earnings per share 5 0.31 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end 395 400	Current ratio	2	1.06	1.04
Average number of outstanding shares 81 640 174 82 186 62 Equity per share 3 0.67 0.6 EBITDA per share 4 0.68 0.4 Earnings per share 5 0.31 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end 395 400	Share information			
Equity per share 3 0.67 0.6 EBITDA per share 4 0.68 0.4 Earnings per share 5 0.31 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end 395 400	Number of shares		82186624	82 186 624
EBITDA per share 4 0.68 0.4 Earnings per share 5 0.31 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end 395 400	Average number of outstanding shares		81 640 174	82 186 624
Earnings per share 5 0.31 0.1 Dividend per share 6 0.27 0.1 Employees Number of employees at year-end 395 400	Equity per share	3	0.67	0.66
Dividend per share 6 0.27 0.1 Employees Sumber of employees at year-end 395 400	EBITDA per share	4	0.68	0.49
Employees Number of employees at year-end 395 400	Earnings per share	5	0.31	0.16
Number of employees at year-end 395 400	Dividend per share	6	0.27	0.15
	Employees			
Average number of employees 385 42	Number of employees at year-end		395	400
	Average number of employees		385	425

Definitions

- Share equity divided by total assets
 Most liquid assets and short-term receivables divided by current liabilities
 Guity divided by number of shares
 Profit/loss before tax plus depreciation divided by average numner of outstanding shares
 Net profit/loss for the year divided by average number of outstanding shares
 Dividend divided by average number of outstanding shares